



FACTORY FOR THE PRODUCTION OF CABLES, METALS AND PLASTICS SARAJEVO

Project title	Construction of a factory for the production of cables, metals and plastics in Sarajevo
Sector	Metal industry; Energy sector; Electrical material
Location	Sarajevo City
Location description	The site for production facility is placed in industrial zone along the main road M5. Location is in close proximity of Sarajevo Airport (only at 10km from location). The land for the factory for the production of cables, metals and plastics covers an area of 10000m ² near the city center. It is located only 5 km from the A1 highway and 15 km from the Sarajevo railway station.
Company description	The main activity of the company Elektro SEN d.o.o. is: Distribution, wholesale and retail of electrical installation materials and LED lighting. Through the expansion and continuous improvement of business, company vision is to start the production of cables, metals and plastics in the domestic and international market. Thus, company will complete one process and stand out from the competition in this area.
Project status	Feasibility study completed, Investment plan
Project description	The project is in the initial phase, and it is necessary to build and procure the necessary machines to start production. The project concerns the production of cables, metals and plastics. In addition to making distribution cabinets, it is also planned the service of distributing distribution cabinets, which is a process in itself. What is very interesting in this project is that the factory can produce all the elements from copper, metals and plastics (as for car industry). The firm can produce any part for a particular company. It is important that investor are ready to invest in the improvement of the factory itself, employee education and certificates required for production.



	<p>The process of production and placement of cables, plastics, metals is planned to be carried out in a production hall of 8,000 m², with an auxiliary facility that will serve as a warehouse for finished products and a warehouse for raw materials. Construction of the hall with the purchase of land/plot would required approximately 3.7000.00 EURO. After the construction of the hall and installation of the connection utilities, the next procedure is the installation of machines and equipment, and the organization of storage space in accordance with technological requirements. Following steps would be procurement of raw materials, start of production and distribution of products. Administration and financial affairs will be performed in the same business premises.</p> <p>It is important to state that during the research and proposing the idea, significant contacts were made that guarantee export to foreign markets, e.g. Norway, Ukraine, Lithuania, etc.</p>	
Estimated total investment cost	The value of this project is 41 008 000 EUR	
Inputs provided by local partner	Value	Description
Inputs required from foreign partner	Value	Description
	41 008 000 EUR	A potential investor would provide funds to start the development of this project. Expenses for the purchase of land, construction of the facility, purchase of the necessary machines and other equipment for the needs of the factory.
Form of cooperation with foreign partner	Financial	Technical
	Project proposer is ready to reach an agreement to our mutual satisfaction. Sale of majority share. Open to various forms of cooperation.	Investor experience, legal and professional assistance would be welcome in this area. Rechecking from experienced project manager could improve SWOT analyse of project.
Supporting information available	For additional information about this project, please contact FIPA either by e-mail: fipa@fipa.gov.ba or phone number: +387 33 278 080.	